

# TRIED AND TRUE EXAMPLES FROM REAL LIBRARIES

## MARKETING AND PROMOTION

- Ector County Library utilized our **New Year's PR Template** to generate community interest.  
✓ Resulted in over 140 applicants.
- Wynnewood Public Library added a **Social Media** post as a large banner on their homepage.
- Daniel Boone Regional Library includes *Excel Adult High School* as a "Featured Service" on their **Facebook** page.
- Daniel Boone Regional Library hands out **Flyers** to laundromats, food banks, jails, and other community organizations.
- San Diego Public Library lists program highlights on their website  
✓ Including a link to course curriculum and a **Train the Brain** tutoring video.
- Rosenberg Public Library includes a link to *Excel Adult High School* on their sidebar.  
✓ To generate interest before launching, it said "Coming Soon!". Now that they have launched, it says "Apply Now!".
- Stillwater Public Library partnered with Oklahoma State University to promote the resource to an organization that works with Afghan refugees.
- Boston Public Library created a **Blog Post** during back-to-school season to generate interest and increase applications.

## PROGRAM TIPS

- Tulsa City County Library holds a **Student Orientation** where students can meet each other, ask questions, and share ideas.
- Tulsa City County Library refers students who did not receive a scholarship to GED programs in their community.
- Ector County Library sends an email at the end of the probationary period encouraging students to stick with the program and reach out with any questions.
- Rosenberg Public Library used funding to issue laptops and hotspots to students who qualify.
- After assigning a scholarship, San Diego Public Library's **Program Manager** walks the students to the computer lab, helps them log in for the first time, and encourages them to start classes same day.
- Daniel Boone Regional Library requires that students complete one full course during the initial 30 day probationary period.
- Daniel Boone Regional Library creates **Success Plans** for students who become inactive during enrollment.

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### PROGRAM TIPS (CONT.)

- Carthage Public Library set calendar reminders for themselves to ensure they periodically check in with all students.
- Boston Public Library logs interview notes so **Excel Success Coaches** can familiarize themselves with incoming students.
- Kansas City Public Library's **Manager of Strategic Initiatives** facilitated a system-wide staff training about *Excel Adult High School* and how to recruit interviewers.
- San Diego Public Library includes a "**Sponsor a Scholarship**" link on their website where anyone can donate to the program.

### GRADUATION

- Rolling Hills Consolidated Library allows graduates to choose what they'd like to do for their graduation ceremony.
  - ✓ Small gathering, gown/tassel, etc.
- Enoch Pratt Free Library looped in the Gale team regarding their graduation date so a Gale rep could attend.
- Elk City Carnegie Library granted a post-secondary scholarship to one of its graduates, so that he could go onto to start his college career.
- St. Louis Public Library hired a photographer/videographer to document the ceremony.
  - ✓ Used the photos to promote the program on social media.
- Southern Oklahoma Library System held a special graduation for one student and released a **PR** highlighting the graduate's story and future plans.
- Daniel Boone Regional Library held a graduation ceremony and invited foundation members, friends of the library, program donors, library staff, and friends/family of the graduates.
- Lawton Public Library's graduate opted out of participating in an official ceremony, so as an alternative they promoted his success story in their local media.

**For more ideas, best practices, or questions reach out to:**

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